

Message Text

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PAGE 01 ANKARA 03890 201105Z
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 L-03
SS-15 NSC-05 /054 W
-----201241Z 100441 /50
R 201035Z MAY 77
FM AMEMBASSY ANKARA
TO SECSTATE WASHDC 7578
INFO AMCONSUL ISTANBUL

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E.O. 11652: N/A
TAGS: EAIR, MILL, TU
SUBJECT: HELICOPTER ASSEMBLY AND MARKETING PROPOSAL

REF: ANKARA 2189

1. A SECOND POSSIBLE AGREEMENT BETWEEN A U.S. HELICOPTER MANUFACTURER AND A TURKISH FIRM HAS COME TO OUR ATTENTION AND IS REPORTED HERewith AS OF POSSIBLE INTEREST TO WASHINGTON AGENCIES.

2. PROPOSAL IS FOR TURKISH FIRM TO ASSEMBLE SMALL "SCORPION" HELICOPTERS IN TURKEY FROM KITS SUPPLIED BY ROTORWAY, INC., TEMPE, ARIZONA, THROUGH MULTI-SYSTEMS INTERNATIONAL (MSI), P.O. BOX 1506, TWIN CITIES INTERNATIONAL AIRPORT, ST. PAUL-MINNEAPOLIS. TURKISH FIRM, 95 SALTER SANAYI (SIC), OKCUMUSA CADDESI NO. 95, KARAKOY, ISTANBUL, WILL MARKET FINISHED PRODUCT WITH MSI ASSISTANCE ON EXCLUSIVE BASIS IN 20 COUNTRIES, MOST OF WHICH ARE IN MIDDLE EAST BUT INCLUDE SOUTH AFRICA, BULGARIA, ROMANIA AND YUGOSLAVIA AS WELL.

3. MSI ONE-TIME FRANCHISE FEE IS US\$275,000; KITS ARE TO BE PURCHASED FOR US\$15,300 EACH C&F ISTANBUL; AND
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MSI ANNUAL MARKETING FEE IS US\$6,000. MSI HAS TOLD TURKISH FIRM IT ESTIMATES POSSIBLE SALES OVER FIVE YEARS OF 3,000 UNITS. MSI ALSO HAS TOLD TURKS THAT FOUR OTHER PARTIES HAVE MADE APPROACHES RE SAME ARRANGEMENT, MOST SERIOUS OF WHICH IS A SYRIAN GOVERNMENT GROUP AND "A GENTLEMAN FROM MALTA." TURKS HAVE FIRST OPTION, HOWEVER, UNTIL JUNE 1, 1977.

4. WE UNDERSTAND HUGHES AGREEMENT WITH PROFILO (REFTEL)
IS STILL HUNG UP IN MINISTRY OF INDUSTRY AND TECHNOLOGY WITH
LITTLE PROSPECT OF APPROVAL UNTIL AFTER ELECTIONS. WE DO NOT
KNOW IF PRESENT PROPOSAL SUBJECT TO SAME CLEARANCE BUT
ASSUME IT IS.
MACOMBER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AEROSPACE INDUSTRY, PROPOSALS (BID), JOINT VENTURES, HELICOPTERS
Control Number: n/a
Copy: SINGLE
Sent Date: 20-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ANKARA03890
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770180-0383
Format: TEL
From: ANKARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770538/aaaabgce.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ce3e408f-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: 77 ANKARA 2189
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2444922
Secure: OPEN
Status: NATIVE
Subject: HELICOPTER ASSEMBLY AND MARKETING PROPOSAL
TAGS: EAIR, MILI, TU
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/ce3e408f-c288-dd11-92da-001cc4696bcc
Review Markings:
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